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**Demeter Canada
Trader (Importer/Exporter)
Licensing Fee Schedule
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Demeter Traders

The Licensee will pay Demeter Canada a license fee for the use of the trademarks, names, symbols and terms referred to in the *Demeter International Processing and Labelling Standards*.

All amounts are in Canadian dollars

A.

Annual Licensing Fee

NEW Importing Traders \$350.00
Renewing Trader Applicant \$300.00
Certification Inspection costsbilled after inspection

Note: Certification Inspections are required every three (3) years following the initial inspection.

Renewal applications are required annually.

B.

Annual Licensing Fee for renewing Traders (renewals only)

Assessed according to the table below. The amount assessed is on total gross sales of certified product between January 1st and December 31st of the preceding year.

In all cases a licensing agreement between the label owner and Demeter Canada is necessary to allow use of the Demeter certification marks on such labels.

Total Gross Sales (\$200 minimum in the event of no or low sales)	Total gross sales x 0.05
	Maximum \$50,000.00

In the case of a change from an Import/Export Trader to a Processor Trader the Licensee will inform Demeter Canada immediately of the change. The Trader will then be classified as a Processor Trader and all fees will apply immediately.

Demeter Processor Traders

A.

New Processor Traders Application	\$700.00
Renewing Processor Application	500.00
Certification Inspection costs	Billed after inspection

Note: Certification Inspections are required every three (3) years following the initial inspection.

Renewal applications are required annually.

B.

Licensing Fee for renewing Processor Traders (renewals only)

Assessed according to the table below. The amount assessed is on total gross sales of certified product between January 1st and December 31st of the preceding year.

In all cases a Licensing Agreement between the label owner and Demeter Canada is necessary to allow use of the *Demeter* trade marks on such labels.

Total Gross sales assessed at 0.5% for all traded product	Total Gross Sales x 0.005
	Maximum \$50,000.00

IN ADDITION TO THE ABOVE FEES, ALL MISCELLANEOUS FEES AT THE END OF THIS FEE SCHEDULE APPLY.

Miscellaneous Fees

The following fees are applicable to all categories of certification unless otherwise noted.

Late Fees – ALL RENEWALS ARE DUE ON February 1st of the renewal year.

For renewal applications postmarked or received between February 16th and March 1st, a late fee of \$50 will be assessed.

For renewal applications postmarked or received between March 2nd and April 30th, a late fee of \$150 will be assessed.

For renewal applications postmarked or received May 1st or later, a late fee of \$200 will be assessed.

Incomplete applications

A fee of \$50 will be assessed for any applications that need to be returned to the applicant due to incompleteness.

Over due payment Fees

A late fee of 2.5% will be charged monthly on invoiced amounts over 30 days past due.

Expedited Certification Fee

A fee of \$850 will be charged for operations that wish to expedite their certification process. This may apply to new applicants, as well as to current clients who need to add new facilities and/or certification scope(s). This fee is in addition to the application or renewal fees and inspections costs. If the expedited process is requested for more than one scope, the \$850 applies to each scope.

By requesting an expedited certification process, Demeter Canada will provide the following services:

- Priority attention for initial review and processing of documents
- Priority to assigning and scheduling the onsite inspection
- The inspection report will be reviewed and conditions for certification will be identified within 2 business days of receipt of the inspection report.

Requesting expedited certification services does not guarantee a date of certification. Demeter Canada reserves the right to decline requests for expedited certification should we not have the capacity to provide the services at the time the request is made. Demeter Canada will notify you if an expedited request is declined.

Inspection Fees

Certification fees will occur every three (3) years from the time of the initial inspection unless Demeter Canada deems it necessary to conduct an inspection during the three (3) year period.

Inspection fees vary from year to year and include inspection preparation, on-site visit, reporting and travel time which are billed at an hourly rate. All material expenses, including travel, mileage, food, lodging, etc. are billed at cost.

Additional Inspection Visit Costs

If additional inspection visits are necessary to assess compliance to regulations, all additional inspection costs will be billed to the applicant.

Label Approvals

There is no charge for the initial submission of a label for approval. If the label is sent back to the applicant for changes required to make the label compliant to labelling standards, a fee of \$25 will be assessed each time the label needs to be resubmitted.

Transaction Certificates

Domestic transaction certificates will be assessed at \$15 + postage if other than First Class regular mail.

Lost/Replacement Certificates

A charge of \$25 will be assessed for the reissue of certificates due to loss by the applicant. This fee will also be assessed if the applicant requests a certificate be sent (i.e., fax, e-mail, etc.,) on their behalf due to the applicant not having the current certificate on file once the certificate has been issued to the applicant.

Unannounced Visit Costs

No additional fee will be charge to applicants for unannounced visits.

Non-renewal of Certification

If a decision is made to drop certification prior to February 1st of the renewal year, the applicable Licensing Fee will be due on sales from the previous calendar year and any sales of certified product up to the point of successful discontinuation of certification for the current year.

If a decision is made to drop certification after February 1st of the renewal year, a fee of \$150 will be assessed + the Licensing Fee on sales from the previous calendar year and any sales of certified product up to the point of successful discontinuation of certification for the current year.

Non-refundable Certification Fees

New applicants whose applications do not proceed to a site visit will be refunded the initial application fees, less \$150 administrative fee. If the applicant withdraws after an inspection visit has occurred or does not achieve certification, no refund of application fees will be made and all inspection costs will be billed to the applicant, less any inspection deposit(s).

Renewing applicants that withdraw prior to being visited will be refunded the application fees, less a \$150 administrative fee. Any non-refundable costs accrued by the inspector will be billed to the applicant.

Notice of Non-compliance, Proposed Suspension and/or Suspension for Non-payment of fees

A fee of \$50 will be charged to clients that receive Notices of Non-compliance, Notices of Proposed Suspension and/or Notices of Suspension for non-payment of fees.

Suspension and Decertification Fees

A fee of \$75 will be assessed for proposed suspension or decertification notifications. If the process proceeds to suspension and/or decertification, another fee of \$75 will be assessed and all costs of suspension, decertification, sanctions, mediation and appeals will be billed to the applicant.

Translation Fees

All translation costs of documents not submitted in English will be billed to the applicant.

Residue and Water Testing

If residue testing for products is required by Demeter Canada, all costs of testing will be paid for by the applicant.

Miscellaneous Hourly Rate

Demeter Canada reserves the right to assess a fee of \$50/hour + postage for work done in addition to normal certification procedures, with a minimum of one hour billed. This includes, but is not limited to, releasing information as allowed and required by law to the public.