



Demeter Canada

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Questionnaire for Processors and Wholesalers

Please fill in preferably by computer and return to: Laurie McGregor, Administrator, demetercanadainfo@gmail.com

1. Basic Data
Name, Address, Phone, Fax, e-mail, Internet, General manager, Inspection body, Inspector, Certified organic since/by, Other organic label, When was your enterprise founded?, Owner of the company/Legal structure, Business Number, How many staff are employed

2. Which processing, subcontracted processing, intermediate storage, export and trading activities (including labelling, packing) are carried out? Please describe them.

Empty box for describing processing and trading activities.

3. Which products does your enterprise process or trade?

Empty box for listing products processed or traded.

4. Do you want to sell Demeter products under your own trademark?

Empty box for answering the trademark question.

5. What turnover (in Canada) do you plan with Demeter Products and other product ranges in the short term (< 1 year) and middle-term (2-3 years)?

6. Which products carrying the Demeter trademark do you wish to produce or trade?

7. What % of the product range will be made up of Demeter products?

8. From which Demeter producers/supplier do you get the products?

9. Which quality assurance certifications do you have?

ISO 9000 ff.

HACCP

Others ...

10. What is your business philosophy?

11. What are your current channels of distribution? What have you planned in the future (in which country, marketing to customers, shops or wholesalers etc.)?

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12. Do you market in the USA?

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| Yes, to the following distributors ... | |
| Planned. | |
| No. | |

13. Are you already familiar with the Demeter-Standards for production, processing and labelling and do you have the current version of the standards?

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| Yes | |
| No, not yet. | |

14. Where did you get to know about Demeter products and Biodynamic farming?

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15. Do you have further questions or comments to Demeter Canada

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I/We herewith confirm that the statements in this sheet are given to the best of my/our knowledge and are in accordance with the facts. Hereby I/we make an application for the conclusion of a contract Demeter Canada.

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| Place, Date | Signature of the enterprise manager |